

## REQUEST FOR PROPOSAL COURTROOM AUDIO VIDEO UPGRADES RFP19-003-03

Proposals Must Be Received No Later Than

March 8, 2019 at 3 p.m.

Late Proposals Will Be Rejected

If hand-delivered, please submit to the County Clerk at the address below:

Jill Lodewegen 811 Harding Street Waupaca, WI 54981

## **Important Dates and Times (all times are CST)**

Proposal Release Date:	February 7, 2019
Vendor Walk Through:	February 21, 2019 (4-6 p.m.)
Questions Due:	February 28, 2019 (12 p.m.)
Responses to Questions Posted:	March 1, 2019 (4 p.m.)
Proposals Due:	March 8, 2019 (3 p.m.)
Proposals Opened:	March 11, 2019 (10 a.m.)
Selection and Notification:	March 18, 2019
Project Start:	Mid-April / May 2019
Project Completion:	On or before September 30, 2019

### I. PROJECT OVERVIEW

The goals of this project include:

- Enhance audio system and video system in three courtrooms (Branch I, II, and III)
- 2. Audio port and speaker upgrade in Branch I
- 3. Purchase and configure mobile Video Conferencing Unit

To reach these goals, Waupaca County is seeking proposals from experienced professionals in response to this Request for Proposal.

## II. PROJECT SCOPE AND SPECIFICATIONS

- A. Enhance audio system and video system in Branch I, II, and III
  - New speakers in each Courtroom The County is experiencing current issues with poor audio quality sound, proper amplification zone, and feedback. Better sound quality is needed now and for years into the future.
  - 2. Add the ability to dial out to other facilities using an extension with special characters.
  - 3. The current courtroom control panels need to be reprogrammed for better functionality, i.e., the ability to control each microphone's volume.
  - 4. Reconfigure each Judge's video conferencing monitor. The monitor currently sits on the judicial bench where it creates a two-way visual obstruction within the courtroom.
  - 5. Rework network closets (2). Each network closet should have a separate rack system with cable management, temperature control and backup power source. One of the network closets holds equipment for two courtrooms. Each courtroom's equipment should be racked together and clearly identified.
  - 6. Document a device mapping once project is complete labeling each device and how it is connect to the network.
  - 7. Verification/test calls to list of facilities with whom Waupaca County Courts frequently connects.
  - 8. Provide Training (Train the Trainer) with documentation and resource materials.
- B. Upgrade ports in Branch I courtroom to utilize Digital Audio Recording (DAR) equipment

Digital Audio Recording (DAR) is a technology based way of recording what is said in a courtroom. The recording can be played to confirm what was said during a case. After the case ends, a written transcript of what was said can be produced.

1. Provide appropriate port connectivity for State purchased DAR (Digital Audio Recording) equipment for use with the existing audio system.

- 2. Provide a minimum of twelve (12) audio ports with this upgrade or more to cover future expansion.
- 3. Complete appropriate testing to ensure clarity of audio with the DAR system.
- 4. Provide Training (Train the Trainer) with documentation and resource materials.

## C. Mobile Video Conferencing Unit

- 1. Provide the equipment, configurations, and support for a standalone video conferencing system to be primarily used in the Jury Assembly room. The unit also needs to be mobile and easily moved to another location when necessary without damage to the system or its hardware.
- 2. This unit must have the ability to dial out to other facilities using an extension with special characters.
- 3. Verification/test calls to list of facilities with whom Waupaca County Courts frequently connects.
- 4. Provide Training (Train the Trainer) with documentation and resource materials.

### III. PROJECT SCHEDULE

The expected project completion date is on or before September 30, 2019. If this date needs to be adjusted, please include your proposed date, as well as your reasoning for shifting the schedule. All proposed date changes will be considered.

## IV. EXISTING ROADBLOCKS AND TECHNICAL ISSUES

Much of the work detailed in this RFP will be physically located in the three courtrooms. It is imperative that the vendor selected work around the courtroom schedules which will be timely provided to the successful vendor by the County.

### V. PROJECT REQUIREMENTS

The proposal shall contain the following items:

- Attendance at the scheduled walk through is a mandatory requirement for proposal submission.
- Proposal pricing should be broken down by Project A, B and C. Pricing for Project A should be further detailed by cost per Courtroom (Branch I, II and III).
- Proposal pricing should also detail the ongoing support and maintenance costs for each project (A, B and C).
- Proposal should include at least four references who are able to speak about the work of your team on a similar project.

- Failure to comply with this guideline will result in an automatic rejection
- Any questions pertaining to this bid should be sent via email to Janelle Wieters in Section IX below. Responses to questions will be posted on the County website <a href="http://www.co.waupaca.wi.us/businesses/bids\_and\_proposals.php">http://www.co.waupaca.wi.us/businesses/bids\_and\_proposals.php</a>. The deadline for submitting questions is February 28, 2019 at 12 p.m.

### VI. PROPOSAL SUBMISSION

- a. Proposals shall be received no later than 3:00 p.m. CST on March 8, 2019
- b. Proposals must be addressed to:

County Clerk Jill Lodewegen 811 Harding Street Waupaca, WI 54981

- c. Proposals shall be submitted in paper form in a sealed envelope marked "Proposal Audio Video Upgrades" in the lower left corner
- d. Proposals received via fax or email will **NOT** be accepted
- e. Proposals shall include six (6) complete hard copy sets of the proposal packet and one in digital format on a USB drive.
- f. Proposals shall be binding on the Proposer for a period of ninety (90) calendar days after bid opening.

### VII. PROPOSAL OPENING

All proposals will be opened and publicly read on March 11, 2019 at 10 a.m. in the Waupaca County Courthouse, Lower Level Conference Room 0003.

### VIII. CRITERIA FOR SELECTION

Waupaca County will evaluate proposals based on the following criteria:

- 1. Service and response time
- 2. Projected costs
- 3. Experience and technical expertise
- 4. Responsiveness and answers to questions in Attachment A

Waupaca County reserves the right to select pieces of a proposal if costs are higher than anticipated due to budgetary reasons.

## IX. DATES AND TIMELINE

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## X. CONTACT INFORMATION

For questions or concerns regarding this RFP, please contact:

Janelle Wieters
Deputy Clerk of Court
janelle.wieters@wicourts.gov
715-258-6462

# ATTACHMENT A COURTROOM AUDIO VIDEO UPGRADES

## Waupaca County, Wisconsin

## **VENDOR QUESTIONS:**

## **QUESTION 1:**

Explain your level of support available during the project and after project completion. Please include hours technical support is available and what the response time is if service should be needed onsite.

## **QUESTION 2:**

Explain how you are able to provide support to our current system components as well as extended warranties while offering compatible solutions to future changes/upgrades and/or replacements. Please provide the experience you have with our current equipment, the reprogramming of it, and your experience with the equipment/brands you are also proposing.

## **QUESTION 3:**

Do you provide services/support to other County Court Systems or State agencies? If yes, please provide the scope of the work involved, detailing the provided services/equipment.

## **ATTACHMENT B**

## **COURTROOM AUDIO VIDEO UPGRADES**

## **Waupaca County, Wisconsin**

Proposer shall submit as a part of the proposal package, four (4) references, with at least two (2) being local government of a comparable size to Waupaca County, with name of business, address, contact person and telephone number that has utilized the services being proposed to the County:

Name: Address: Contact: Telephone No.: Email:	Name: Address: Contact Telephone No.: Email:
Name: Address: Contact: Telephone No.: Email:	Name: Address: Contact Telephone No.: Email:

Feel free to attach a reference list in lieu of filling out "Attachment B."

1.0	SPECIFICATIONS: The specifications in any request for bids or proposal which forms the subject of this contract are the minimum acceptable. When specific manufacturer and model numbers are used, they are to establish a design, type of construction, quality, functional capability and/or performance level desired. When alternates are bid/proposed/provided, they must be identified by manufacturer, stock number, and such other information necessary to establish equivalency. Waupaca County shall be the sole judge of equivalency are cautioned to avoid bidding/proposing alternates to the specifications which may result in rejection of their bid/proposal.
2.0	<b>DEVIATIONS AND EXCEPTIONS</b> : Deviations and exceptions from original text, terms, conditions, or specifications shall be described fully, on the 's letterhead, signed, and attached to the response to request, In the absence of such statement the bid/proposal shall be accepted as in strict compliance with all terms, conditions, and specifications and the s shall be held liable.
3.0	ACCEPTANCE-REJECTION OF BIDS OR PROPOSALS: Waupaca County reserves the right to accept or reject any or all bids/proposals, to waive any technicality in any bid/proposal submitted, and to accept any part of a bid/proposal as deemed to be in the best interests of Waupaca County.
	Bids/proposals MUST be date and time stamped by the office of the soliciting purchasing agent on or before the date and time that the bid/proposal is due. Bids/proposals date and time stamped in another office will be rejected. Receipt of a bid/proposal by the mail system does not constitute receipt of a bid/proposal by the purchasing agent's office
4.0	<b>METHOD OF AWARD</b> : Award of bids shall be made to the lowest responsible, responsive bidder unless otherwise specified. Award of proposals shall be subject to criteria set for in the request for proposal.
5.0	QUALITY: Unless otherwise indicated in the request, all material shall be first quality. Items which are used, demonstrators, obsolete, seconds, or which have been discontinued are unacceptable without specific prior written approval by the Waupaca County
6.0	WARRANTY: Unless otherwise specifically stated by the bidder/proposer, equipment purchased as a result of this request shall be warranted against defects by the bidder/proposer for one (1) year from date of receipt. The equipment manufacturer's standard warranty shall apply as a minimum and must be honored by the contractor.
7.0	DELIVERY: Deliveries shall be F.O B. destination freight prepaid and included unless otherwise specified.
	Failure of theto adhere to delivery schedules as specified or to promptly replace rejected materials shall render the liable for all costs in excess of the contract price when alternate procurement is necessary. Excess costs shall include the administrative costs.
8.0	ORDERING: Purchase orders shall be placed directly to by authorized departments or purchasing agents who have issued the request forbids or proposal. No other purchase orders are authorized.
9.0	PAYMENT TERMS AND INVOICING: Waupaca County normally will pay properly submittedinvoices within thirty (30) days of receipt providing goods and/or services have been delivered, installed (if required), and accepted as specified.
	Invoices presented for payment must be submitted in accordance with instructions contained on the purchase order including reference to purchase order number and submittal to the correct address for processing.
	A good faith dispute creates an exception to prompt payment.
10.0	TAXES: Waupaca County and its departments are exempt from payment of all federal tax and Wisconsin state and local taxes on its purchases except Wisconsin excise taxes as described below.
	Waupaca County, including all its departments, is required to pay the Wisconsin excise or occupation tax on its purchase of beer, liquor, wine, cigarettes, tobacco products, motor vehicle fuel and general aviation fuel. However, it is exempt from payment of Wisconsin sales or use tax on its purchases. Waupaca County may be subject to other states' taxes on its purchases in that state depending on the laws of that state. Contractors performing construction activities are required to pay state use tax on the cost of materials.
11.0	<b>CONTRACT INTEGRATION</b> : These Standard Terms and Conditions shall apply to any contract or order awarded as a result of a request except where special requirements are stated elsewhere in the request; in such cases, the special requirements shall apply.
	The documents constituting the contract between the Waupaca County and are intended to be complementary so that what is required by any one of them shall be as binding as if called for by all of them. In the event of any conflicting provisions or requirements within the several parts of the Contract Documents, they shall take precedence in the following order Change Orders (with the most recent taking precedence): Contract Document Amendments; the Contract Document as described in this signed Agreement: Request for Proposal Addenda: Request for Proposal; and Firm's Proposal. Any terms of any other documents concerning this agreement are superseded by the terms set forth herein.

12.0	which	shall at all times comply with and observe all federal and state laws, local laws, ordinances, and regulations chare in effect during the period of this contract and which in any manner affect the work or its conduct. Waupaca County reserves right to cancel this contract if fails to follow the requirements of s. 77.66, Wis. Stats., and related statutes arding certification for collection of sales and use tax.
13.0 SAFETY REQUIREMENTS: All materials, equipment, and supplies provided to Waupaca County must comply fully wire requirements as set forth by the Wisconsin Administrative Code and all applicable 051-IA Standards		ETY REQUIREMENTS: All materials, equipment, and supplies provided to Waupaca County must comply fully with all safety rements as set forth by the Wisconsin Administrative Code and all applicable 051-IA Standards
	13.1	shall execute and maintain its work so as to avoid injury or damages to any persons or property. shall comply with the requirements and specifications relating to safety measures applicable in particular operations or kinds of work. In carrying out its work,shall, at all times, exercise all necessary precautions for the safety of employees appropriate to the nature of the work and the conditions under which the work is to be performed and be in compliance with all applicable federal, state and local statutory and regulatory requirements including Wisconsin Labor Code and the U.S. Department of Transportation Omnibus Transportation Employee Testing Act, including the 'obligation to conduct safety inspections to verify said compliance by its employees, agents, and/or subcontractors.
	13.2	is specifically notified that it is subject to federal requirements listed under Title 29, Chapter 15 of the United States Code (Occupational Health and Safety Act) by virtue of its contract with Waupaca County, a public entity,shall Provide a similar notice to all its subcontractors.
	13.3	SAFETY DATA SHEET If any item(s) on an order(s) resulting from this award(s) is a hazardous chemical, as defined under 29CFR 191 0.1200, provide one (1) copy of a Material Safety Data Sheet for each item with the shipped container(s) and one (1) copy with the invoice(s).
14.0	parag	IRANCE REQUIREMENTS:shall not commence work under this contract until all insurance required under this raph is obtained, and such insurance has been approved Waupaca County, nor shallallow any subcontractor mmence work on their subcontract until all similar insurance requirements have been obtained and approved.
	14.1	Maintain worker's compensation insurance as required by Wisconsin Statutes, for all employees engaged in the work. In case any work is sublet, shall require the subcontractor similarly to provide statutory Workers' Compensation Insurance for all of the latter's employees, unless such employees are covered by the protection afforded by
	14.2	General Liability, Professional Liability and Property Damage Insuranceshall secure and maintain in force throughout the duration of this contract such General Liability, Professional Liability (if necessary) and Property Damage Insurance as shall protect itself and any subcontractor performing work covered by this contract from claims for damages for personal injuries including accidental death, as well as from claims for property damage, which may arise from operations under this contract, whether such operations be by or by any subcontractor or by anyone directly or indirectly employed by either of them; and the amount of such insurance shall be as follows:
		<ul> <li>Comprehensive General Liability \$1,000,000 per occurrence and \$2,000,000 in aggregate for bodily injury and Property Damage.</li> <li>Professional Liability Coverage, \$1,000,000 per occurrence and \$2,000,000 in aggregate.</li> <li>Automobile Liability \$1,000,000 per occurrence and \$2,000,000 in aggregate for bodily injury and property damage.</li> <li>Excess Liability Coverage, \$1,000,000 over the General Liability and Automobile liability Coverage.</li> <li>If aircraft are used in conjunction with this project. \$2,000,000 per occurrence and in aggregate for bodily injury and property damage.</li> </ul>
	14.3	Waupaca County reserves the right to require higher or lower limits where warranted.
	14.4	Waupaca County reserves the right to require additional security, including, but not limited to, bid bonds or performance bonds as specifically set forth in its request for bids or proposals.
		PROOF OF INSURANCE: shall furnish the County with a Certificate of Insurance countersigned by a Wisconsin Resident Agent or Authorized Reprehensive of the insurer indicating that meets the insurance requirements identified above. The Certificates of Insurance shall include a provision prohibiting cancellation of said policies except upon 30 days prior written notice to the County and specify the name of the contract or project covered. The Certificate of Insurance shall be delivered to the Authorized Purchasing Agent, with a copy of the Certificate of Insurance to be delivered to the Waupaca County Asset Manager for approval prior to the execution of this contract. Upon renewal of the required insurance, and annually thereafter, the County shall receive a new Certificate of Insurance for three years after completion of the project. Waupaca County, its boards, commissions, agencies, officers, employees and representatives (collectively, "Additional Insured") shall be named as additional insureds under all the policies, which shall be so stated on the Certificate of Insurance and an endorsement shall be provided to demonstrate compliance. The Certificates shall describe the contract by name and or identification number in the "Description of Operations" section of the form

15.0	5.0 CANCELLATION / TERMINATION: Waupaca County reserves the right to: 15.1 NONAPPROPRIATION OF FUNDS. Cancel any contract in whole or in pa funds or for failure of the contractor to comply with terms, conditions, and	
	15.2 Terminate this contract, for the County's convenience, at any time by a notice in certified mail. If the Contract is terminated by the County as provided here bears the same ratio to the total compensation as the services actually perform covered by this Contract, unless payments of compensation.	in, shall be paid an amount which ed bear to the total services of
16.0	CONTRACT MODIFICATIONS: The scope of the services to be performed under this mutual written agreement between the parties to the Contract. This amendatory provisi from exercising its reserved right to establish reasonable time schedules for any of the way be received from hereunder. Furthermore, this amendatory provision shall not of the services not yet performed or any deliveries not yet made at the time notice is services or portion of the work to be performed hereunder.	ion shall not operate to prevent Waupaca County ork or services to be performed by or deliveries to perate to prevent the County from canceling any
17.0	.0 ASSIGNMENT: No right or duty in whole or in part of the contractor under this contract without the prior written consent of Waupaca County.	may be assigned or delegated
18.0	OPATENT INFRINGEMENT: The selling articles to Waupaca County as described herein guarantees the articles were manufacture or produced in accordance with applicable federal labor laws. Further, that the sale or use of the articles described herein will not infring any United States patent. The contractor covenants that it will at its own expense defend every suit which shall be brought against Waupaca County (provided that such contractor is promptly notified of such suit, and all papers therein are delivered to it) for any allege Infringement of any patent by reason of the sale or use of such articles, and agrees that it will pay all costs, damages, and profits recoverable in any such suit.	
19.0	PUBLIC RECORDS ACCESS: Waupaca County is a political subdivision of the St Wisconsin Public Records Law. It is the policy of Waupaca County to maintain a submission, review, and approval of procurement activities.	ate of Wisconsin and as such is subject to the an open and public process in the solicitation,
	Bid openings are public unless otherwise specified. Evaluations of responses to reques clarification and negotiation. Records of bids and responses to requests for proposal vissuance of the award of the contract.	ts for proposals are subject to further discussion, will not be available for public inspection prior to
20.0	PROPRIETARY INFORMATION: Any restrictions on the use of data contained within a response to request must be clearly stated in the bid/proposal itself. Proprietary Information submitted in response to a request will be handled in accordance with Wisconsin Public Records Law. Proprietary restrictions normally are not accepted. However, when accepted, it is responsibility to defend the determination in the event of an appeal or litigation.	
	20.1 Data contained in a bid/proposal, all documentation provided therein, and innocommodities or services cannot be copyrighted or patented. All data, documer Waupaca County.	
	20.2 Any material submitted by in response to Waupaca County's and proprietary information and which qualifies as a trade secret, as provided ins kept confidential under the Wisconsin Public Records Law, must be identified an that preclude disclosure and any factual or background information necessary to apply to that particular information Bid/proposal prices cannot, under any circums	s. 19.36(5), Wis. Slats., or material which can be d include citation to the specific provisions of law establish that the identified provisions of the law
	20.3 In the event Waupaca County become involved in litigation due to identified as confidential or proprietary, agrees to indemnify County for any costs associated with said litigation.	
21.0	CONFIDENTIALITY OF WAUPACA COUNTY'S DATA: In the event work conduct have access to Waupaca County's database via Internet, direct contact or other consupport and maintenance services, agrees to keep all such data agreement to assure Waupaca County that we federal confidentiality laws and/or regulations. These restrictions herein shall survive of the reason for termination, and shall continue in full force and effect and shall be employees, successors, assigns or subcontractors if any, for actions that arise as a result of noncompliance by its subcontractors regarding the confidentiality restrictions herein.	ennection to allow the provision of installation, confidential and to execute any reasonable ill comply with all state and we the termination of this contract, regardless binding upon or its agents.
22.0	PROMOTIONAL ADVERTISING / NEWS RELEASES: Reference to or use of Waupa other subunits, or any county official or employee for commercial promotion is prohibited shall not be made without prior approval of Waupaca County. Release of broadcast e-made without prior written authorization of Waupaca County's purchasing agent.	d News releases pertaining to this procurement

23.0	HOLD HARMLESS/INDEMNIFICATION:
	Waupaca County does not waive, and specifically reserves, its rights to assert any and all affirmative defenses and limitations of liability as specifically set forth in Wisconsin Statutes, Chapter 893 and related statutes.
24.0	FORCE MAJEURE: Neither party shall be in default by reason of any failure in performance of this Agreement in accordance with reasonable control and without fault or negligence on their part. Such causes may include, but are not restricted to, acts of nature or the public enemy, acts of the government in either its sovereign or contractual capacity, fires, floods, epidemics, quarantine restrictions, strikes, freight embargoes and unusually severe weather, but in every case the failure to perform such must be beyond the reasonable control and without the fault or negligence of the party.
25.0	GRATUITIES AND KICKBACKS: It shall be unethical for any person to offer, give, or agree to give any elected official, employee or former employee, or for any elected official, employee or former employee to solicit, demand, accept, or agree to accept from another person, a gratuity or an offer for employment in connection with any decision, approval, disapproval, recommendation, preparation or any part of a program requirement or a purchase request, influencing the contents of any specification or procurement standard, rendering of advice, investigation, auditing, or in any other advisory capacity in any proceedings or application, request for ruling, determination, claim or controversy, or other particular matter, pertaining to any program requirement or a contract or subcontract or to any solicitation or proposal therefore.
	It shall be unethical for any payment, gratuity, or offer of employment to be made by or on behalf of a subcontractor under a contract to the prime contractor or a higher tier subcontractor or any person associated therewith, as an inducement for the award of a subcontract, or order.
26.0	DISPUTE RESOLUTION: This Contract and the performance of the parties' obligations hereunder will be governed by and construed and enforced In accordance with the laws of the State of Wisconsin, including conflict of laws provisions, consents to personal jurisdiction in the State of Wisconsin. The venue of any action hereunder shall be in Waupaca County, Wisconsin.
	If a dispute related to this agreement arises, all parties shall attempt to resolve the dispute through direct discussions and negotiations. If the dispute cannot be resolved by the parties, and if all parties agree, it may be submitted to either mediation or arbitration. If the matter is arbitrated, the procedures of Chapter 788 of the Wisconsin Statutes or any successor statute shall be followed. If the parties cannot agree to either mediation or arbitration, any party may commence an action in court as set forth above. If a lawsuit is commenced the parties agree that the dispute shall be submitted to alternate dispute resolution pursuant to §802.12, Wis. Slats., or any successor statute. Unless otherwise provided in this contract, the parties shall continue to perform according to the terms and conditions of the contract during the pendency of any litigation or other dispute resolution proceeding.
27.0	INDEPENDENT CONTRACTOR STATUS: The parties hereto agree that Contractor, its officers, agents and employees, in the performance of this Contract, shall act in the capacity of an independent contractor and not as an officer, employee or agent of Waupaca County. The Contractor shall not be entitled to any of the rights, benefits, salaries, wages or fringe benefits which employees of Waupaca County are eligible to receive. No federal, state, or local taxes or social security deductions or contributions shall be made by Waupaca County on behalf of the Contractor. Neither Waupaca County nor Contractor will represent itself as the agent or legal representative of the other or as partner or joint ventures for any purpose whatsoever, and neither shall have any right to create or assume any obligation of any kind, express or implied, for or on behalf of the other in any way whatsoever. Furthermore, Contractor agrees to take such steps as are necessary to ensure that each of its subcontractors, if any, will not be considered to be an agent, servant, joint venture with, or partner of, Waupaca County.
28.0	NON-DEBARMENT CLAUSE: hereby certifies that neither it nor any of its principal officers or officials has ever been suspended or debarred, for any reason whatsoever, from doing business or entering into contractual relationships with any governmental entity further agrees and certifies that this clause shall be included in any subcontract of this contract. Waupaca County also reserves the right to cancel this contract with any federally debarred contractor or a contractor that is presently identified on the list of parties excluded from federal or State of Wisconsin procurement and non-procurement contracts.
29.0	STATEMENT OF COMPLIANCE: has carefully reviewed Waupaca County's required contract language, as set forth in the Request for Proposal/Bid pertaining to termination of contract, change orders, gratuities and kickbacks, non-appropriation of funds, hold harmless/indemnification, insurance requirements/proof of insurance, dispute resolutions, and non-debarment, and in full compliance with all statements and requirements.
30.0	WAIVER/SEVERABILITY: No waiver of any default hereunder shall be deemed as a waiver of any prior or subsequent default of the same or other provisions of this contract. If any provision of this contract is held invalid by a court of competent jurisdiction, such invalidity shall not affect the validity or operation of any other provision and said provision shall continue to apply to the extent allowed by said court or, if not so allowed, be deemed severed from this contract entirely.